

aetna.com

Small Group Up to 50* New Business Checklist

Aetna Funding AdvantageSM

1. Submit sales notice form to afasalescoordinator@aetna.com and your sales rep

We will begin our review process once we receive all items listed below:

- 2. Email the following to our sales coordinator team (afasalescoordinator@aetna.com)
 - Springboard Marketplace census template
 - o Fully completed Defined Contribution/Census template
 - Signed proposal
 - o Employer must circle, sign and date the selected plans
 - AHIA Data Software License Agreement
 - o A copy is needed for each agency the group authorizes on the employer application (if applicable)
 - Prior Carrier Bill
 - o Bill must be the latest available with employer roster and premium summary page
 - Quarterly Wage & Tax Statement (groups with 2 to 4 eligible employees only*)
 - o Must provide complete, unaltered Quarterly Wage & Tax Statement and most current ownership tax documents (i.e. Schedule K-1, Schedule C, etc.) if owner/officer/partner not listed on Quarterly Wage & Tax Statement

3. Complete the following through Adobe Sign:

- Employer application
- Stop loss application
- NY HCRA form
- Banking form

Aetna is the brand name used for products and services provided by one or more of the Aetna group of subsidiary companies, including Aetna Life Insurance Company and its affiliates (Aetna). Aetna Funding Advantage (AFA) plans are self-funded, meaning the benefits coverage is offered by the employer. Aetna Life Insurance Company only provides administrative services and offers stop loss insurance coverage to the employer.

^{*2-50} in GA, PA and TX. 2-100 in N.IL. 5-100 in CO, CT, MA and OH. 10-50 in NV. 26-50 in NC.